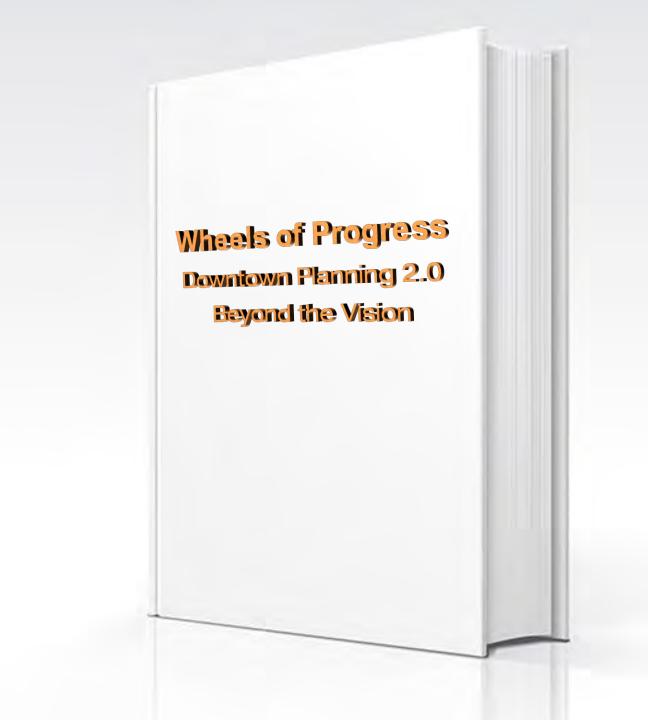
WHILE WE WAIT...

Go to:

www.govote.at

Enter code: 50 44 24



Go to www.govote.at and use the code 50 44 24

What best describes you as a planner?

Mentimeter

0	0	0	0	0	0
Public Sector Planner	Consultant	Non-Profit	Student	Elected or appointed official	Other

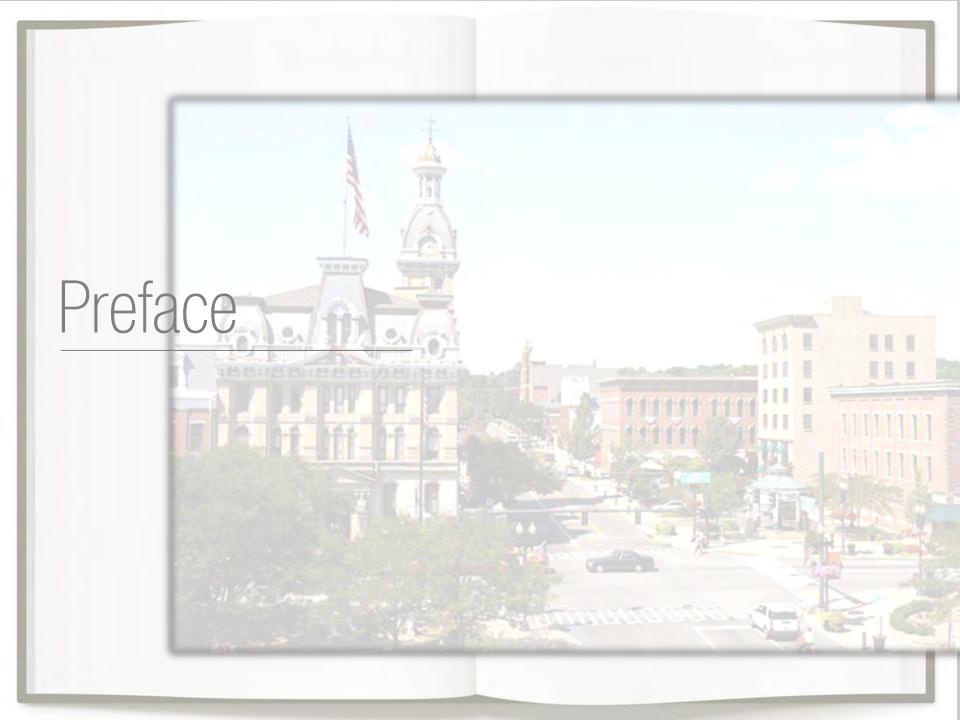


Votes: 0



Yes No





PRESENTATION OVERVIEW

How to you grow and advance Downtowns that have a distinct sense of place/brand, a solid vision, and are well organized?



Don't do this....



Don't do this...



DON'T GET THIS...



You will need a bigger shelf...



GO A DIFFERENT DIRECTION



THE SOLUTION



WHAT IS IT?

Develop a plan and economic development tool rooted in the needs of the community, balanced with today's market realities and proven public and private sector solutions.

DOWNTOWN ADVANCE: HOW TO

- Create a vision and brand for Downtowns with a focus on key development areas.
- Create and communicate the community's vision for Downtown through creative redevelopment tools
- Create a plan through a market based approach
- Engage the community and stakeholders to create a plan that has public and private sector support
- Identify and plan for future public improvements

DOWNTOWN ADVANCE: HOW TO

In Simple Terms. . .

- 1. Identify Redevelopment Opportunities
- 2. Identify Public Projects To Enhance the Quality of Life and Economic Competitiveness of the

Downtowns

And...

- 1. Engage the private sector
- 2. Work quickly
- 3. Identify champions

THEN...

com·mu·ni·cate

kə myo onə kāt/

 share or exchange information, news, or ideas.
 "the prisoner was forbidden to communicate with his family"

synonyms: be in touch, be in contact, have dealings

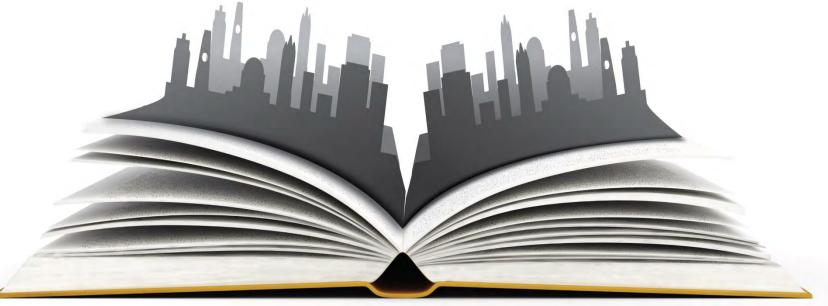
Growing...



Chapter 1 Wooster



Chapter 1 Wooster's Story



About Wooster



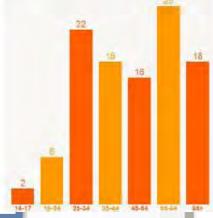
Why A Downtown Plan

- Wooster has been working to improve the downtown for about 20 years
- Has a defined vision, sense of place and organization
- Now there was a need to identify the next 'chapter'
- A need to outline what is next. . . for the public and private sector 'advance'

Getting There







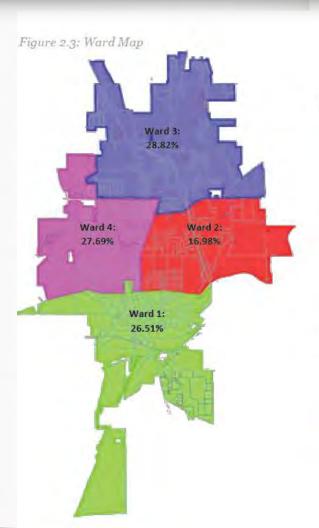
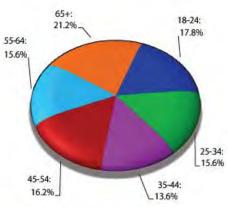
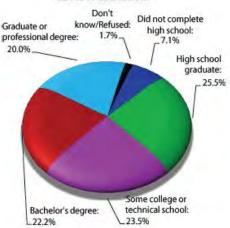


Figure 2.4: Profile of Respondents

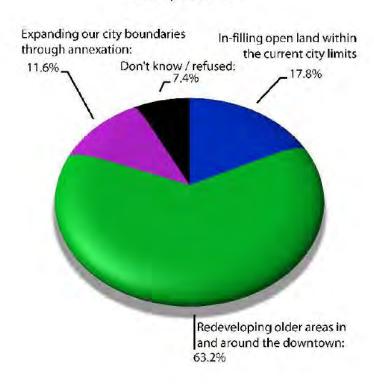
Age:



Level of Education:



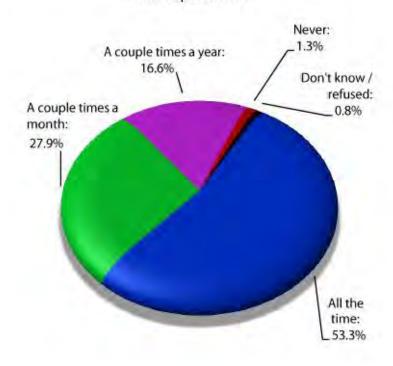
All Respondents



Age Breakdown

How frequently do you visit downtown Wooster?

All Respondents



What would most encourage you to come downtown more often?

All Respondents

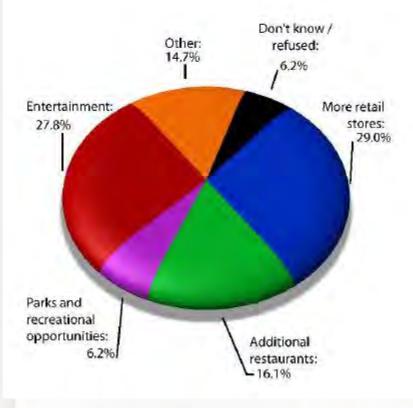
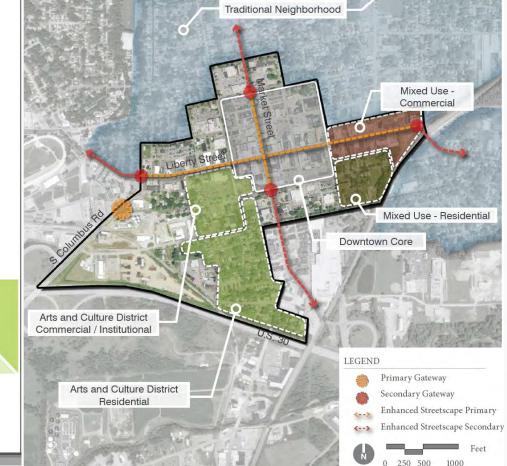
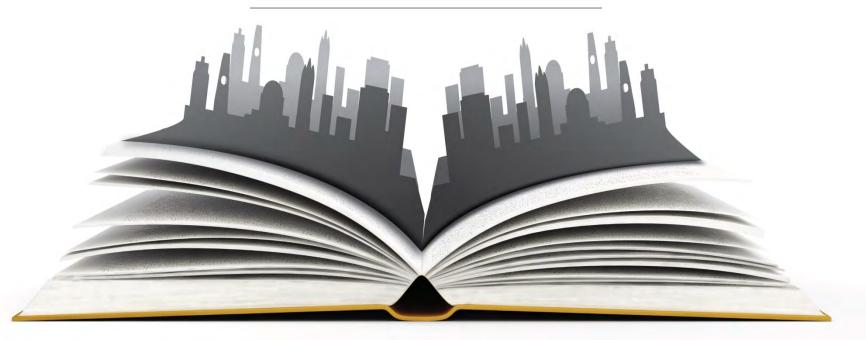


Figure 7.2: Downtown District Urban Framework Map





Process



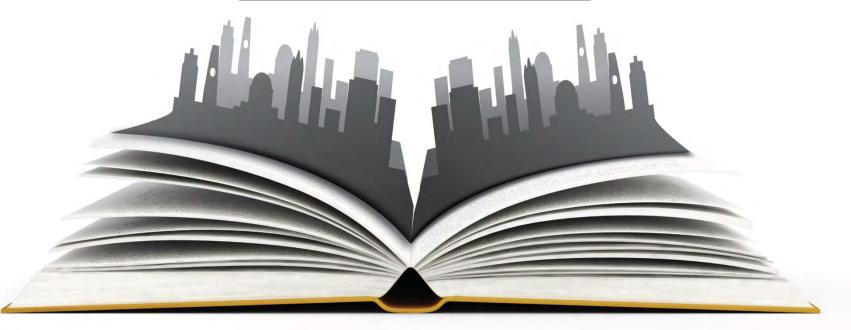
PROJECT APPROACH

Market Analysis

Stakeholder Input Redevelopment Strategies

Downtown
Wooster Master
Plan

What We Learned



COMMUNITY DRIVEN







Over 200 participants...





MEETING SUMMARY

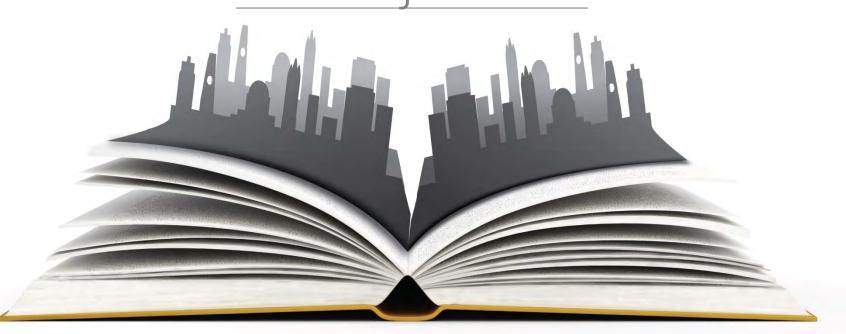
- 5 Steering Committee Meetings
- 3 Stakeholder Meetings
- 2 Main Street Wooster Meetings
- 1 Downtown Merchants Meeting
- 1 Webpage

MEETING SUMMARY

Over 100 online participants. . .

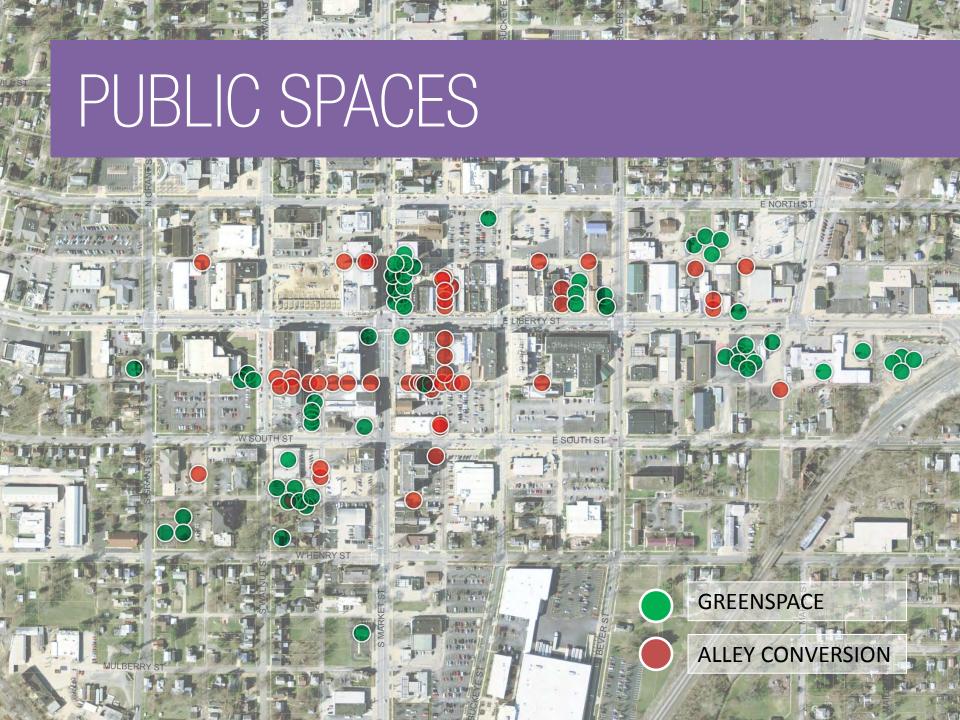


Projects



PROJECTS & PRIORITIZATION

Projects		Counts		
	Main Street	Stakeholders	Online	Sum
Dual purpose Entertainment/Park Space	29	91	25	155
Increase Public Greenspace	26	64	15	105
Bike Connections	16	42	15	73
Streetscape Improvements	23	29	10	62
Enhanced Wayfinding Brand	13	40	5	58
Convert Alleyways to Greenspace	5	41	12	58
One-way Conversions	5	11	2	18
Pave newly acquired North Street parking area	6	5	7	18
Intersection Enhancements	3	9	2	14
Consistent Roadway Treatments	4	4	1	9



MARKET STUDY KEY FINDINGS

Areas of Analysis and Recommendations:

- 1. Market Rate Apartments
- 2. Office
- 3. Retail

Impact of an Aging Population (Wayne County)

Increase between 2010 and 2020:

Population

Households

Households 65+

Move-up singe-family sellers

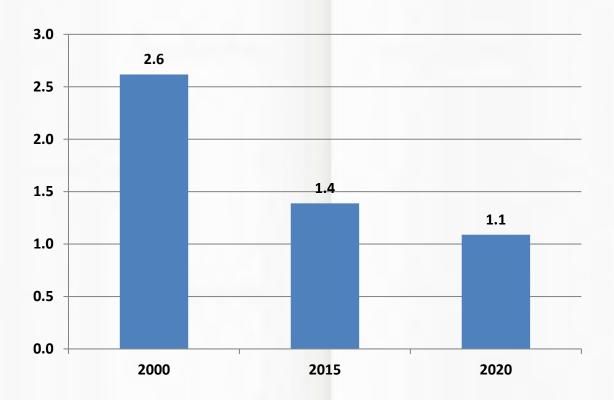
1.7%

2.9%

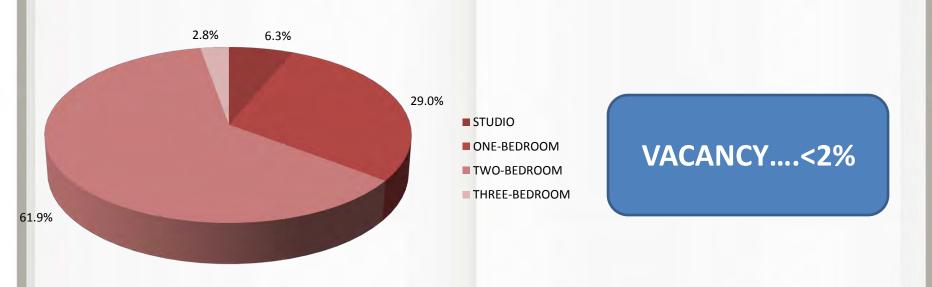
31.0%

316.5%

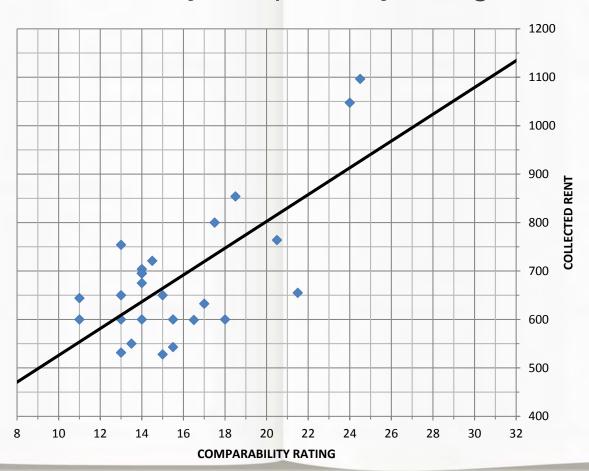
Buyer vs. Seller Ratio (Wayne County, Ohio)



Distribution of Market Rate Apartments by Mix (Wooster, Ohio)



Two-Bedroom Rent by Comparability Rating Wooster EMA



Multifamily Recommendations

Current Demand 120 units

5-Year Demand 240 units

Initial Recommendation

Upscale Garden Units 40 (\$1,000)

Upscale Townhouse Units 20 (\$1,250)

Moderate Garden Units 60 (\$800)

Office Recommendations:

5-Year Demand

\$12.00 to \$14.00

\$16.00 to \$17.00

24,000 square feet

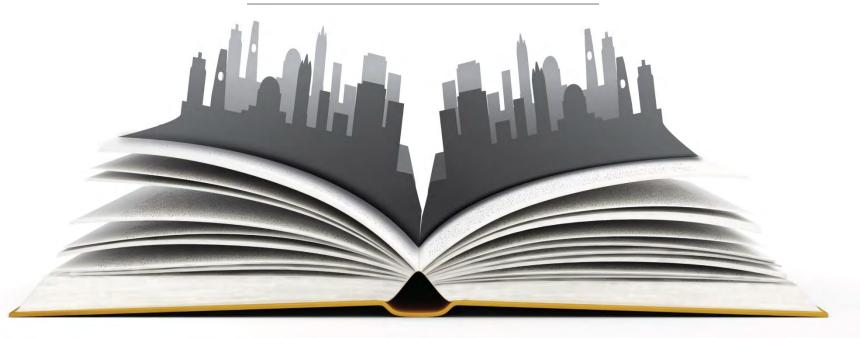
21,000 sf

3,000 sf

Retail Recommendations

- 1. Strengthen existing base
- 2. Supportive programming
- 3. Build turnover replacement
- 4. Expand to include commercial/office on periphery

PLAN REVEAL



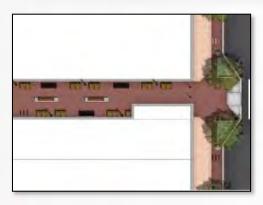


Public



Private

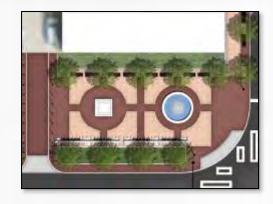
PROJECTS - Public



1. PEDESTRIAN ALLEY



2. STREETSCAPE



3. DOWNTOWN PARK

STREETSCAPE (EXISTING)









STREETSCAPE (PROPOSED)









PROJECTS Streetscape



STREETSCAPE

A coordinated and attractive streetscape that promotes pedestrian activity is one of the most important components of any successful downtown. The current streetscape in downtown Wooster is aging, and will be in need of significant maintenance well into the future.

The proposed streetscape project focuses on two phases. Phase I will focus on the immediate block surrounding the Downtown Quad, and Phase II includes the approach to Downtown along South Market Street, and the connection to the East Liberty area.

The material palette includes high quality and long-lasting materials such as clay brick pawers and granite curbs. The design of the streetscape is intended to create an atmosphere welcoming to pedestrians, while signifying the importance and history of the downtown.







PROJECTS Alleys

PEDESTRIAN ALLEY



PROJECTS Alleys

PEDESTRIAN ALLEY



PEDESTRIAN ALLEY

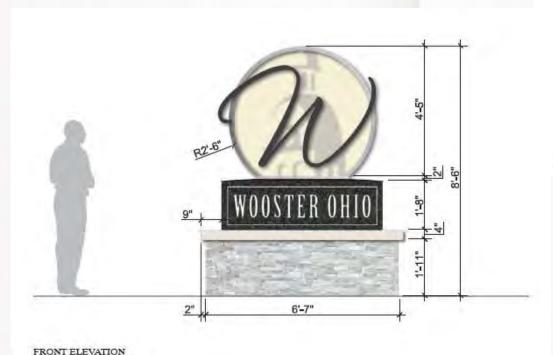
Two large blocks of surface parking are located to the north and south of Liberty Avenue. Improved pedestrian connectivity to and from these parking lots from Liberty Avenue is crucial to improve the sequence of entering the downtown district, and helping to improve pedestrian wayfinding within the downtown.

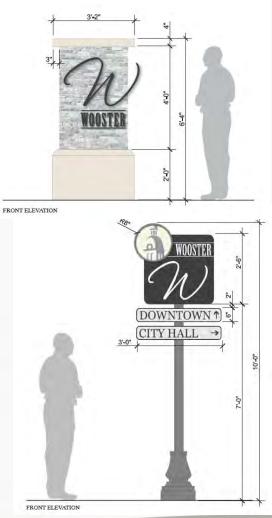
The transformation of underutilized alleys into public space has been an ongoing trend throughout American cities. In addition to improving connectivity, alleys can offer an intimate space for passive recreation, as well as a place to display art installations, both temporary and permanent.





ENHANCED WAYFINDING BRAND







CENTER GREEN - A

With the identification of greenspace / public space as the highest rated priority, along with the results from the mapping exercise from the stakeholders and steering committee, the northeast quad of the downtown district should be considered as an ideal location for a signature public space.

The Center Green Park will serve as Wooster's trademark public space for the community, complementing the historic courthouse and surrounding urban form, while offering a significant space for pedestrians to enjoy the downtown. A variety of passive activities are built into the design, including swinging benches, a water feature, shares, green space, and a variety of outdoor seating.



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The Center Green Park will serve as Wooster's trademark public space for the community, complementing the historic courthouse and surrounding urban form, while offering a significant space for pedestrians to enjoy the downtown. A variety of passive activities are built into the design, including svinging benches, a water feature, shade trees, green space, and a variety of outdoor seating.









Existing Parking 17 spaces Proposed Parking 9 spaces



CENTER GREEN - C

- » Existing Parking: 17 spaces » Concept Parking: 9 spaces







Existing Parking 17 spaces Proposed Parking 14 spaces

CENTER GREEN - B

Parking Count

» Existing Parking: 17 spaces » Concept Parking: 14 spaces









Existing Parking 17 spaces Proposed Parking 16 spaces



CENTER GREEN-B1

Parking Count

- » Existing Parking: 17 spaces » Concept Parking: 16 spaces



Existing Parking 17 spaces
Proposed Parking 18 spaces









		SCHEDULE YEAR*					
		YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	Σ
CENTER GF	REEN	\$439,208	\$352,682		\$948,750		\$791,890
DEMO	(complete)	\$66,539					
PHASEI	(north)	\$234,911					
PHASE II	(middle)	\$137,759					
PHASE III	(south)		\$349,836				
PHASE IV	(parallel pkng)		\$2,846				
PHASE V	(fountain)				\$948,750		
STREETSCA	PE	\$1,209,475	\$1,267,631	\$1,796,203	\$947,996	\$947,996	\$6,169,301
PHASE IA	(north to liberty)	\$507,746					
PHASE IB	(liberty to south)	\$701,729					
PHASE IIA	(walnut to market)		\$597,088				
PHASE IIB	(market to buckeye)		\$670,543				
PHASE III	(south to rr)			\$1,796,203			
PHASEIV	(buckeye to beall)				\$947,996		
PHASE V	(beall to rr)					\$947,996	
PEDESTRIA	N ALLEY	\$211,508					\$211,508
DEMO	(complete)	\$8,159					
PHASEI	(north)	\$113,218					
PHASE II	(south)	\$90,131					
COMPLETE		\$1,860,191	\$1,620,313	\$1,796,203	\$1,896,746	\$947,996	\$8,121,449

PROJECTS - Private



1. EAST LIBERTY



2. ARTS DISTRICT



3. SOUTH MARKET/RESIDENTIAL

REDEVELOPMENT — E. LIBERTY







EAST LIBERTY

The East Liberty Redevelopment Concept builds from the market study findings and input from Stakeholders, the Steering Committee and Main Street Wooster.

Additional infill development helps to create a signature entertainment and social space signifying the edge of Downtown to the east and the end of Beall Avenue to the south. Buildings fronting the streets reinforce the existing development pattern of the downtown, with buildings framing a multi-function entertainment space for Wooster residents.

Additional public space and greenspace were identified throughout the public input process as the most important amenity needed within the downtown. The East Liberty development concept contains an amphitheater, plaza space, and an area suitable for park amenities (restrooms, concessions, etc.). The park serves as an organizing element for the surrounding buildings and spaces, becoming the focus of activity within the district.





REDEVELOPMENT — ARTS DISTRICT



ARTS & CULTURE

The Arts & Culture District was identified in the comprehensive planning process as an area for further investment and redevelopment. The concept uses the existing library and Wayne Center for the Arts as a hub for an ongoing effort to redevelop residential surrounding properties, while creating a destination with a focus on the arts. The transformation of the existing basketball court into a sculpture garden could act as a unique venue for events to provide additional revenue for the City and the Wayne Center for the Arts.

A redevelopment scenario has been shown on the southern side of West Henry Street, which shows how townhomes could be oriented to create a unified streetscape across from the sculpture park.



SCULPTURE PARK



RESIDENTIAL -RENOVATION AREA









REDEVELOPMENT — S. MARKET



SOUTH RESIDENTIAL

The South Residential redevelopment concept utilizes the vacant bank site along South Market Street to add additional residential within the Downtown District. Two-story buildings have been oriented along the street to reinforce the streetscape, while moving parking to the side and to the rear. Access to both parking areas is provided through the existing alleyway.











Are you currently marketing sites for redevelopment in your downtown?

Mentimeter





What is the biggest challenge you have in attracting private sector investment in your downtown?

■ Mentimeter

0	0	0	0	0
Limited incentives	No vision	No market	Restrictive codes and standards	No challenges



Votes: 0

Chapter 2

Medina



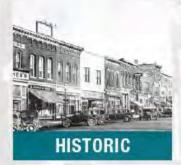
COMMUNITY IDENTITY

GETTING TO KNOW MEDINA

Everyone sees the charm and character of Medina, anchored by our historic square. We provide an unmatched balance of pride in maintaining our historic elements while having the courage to provide a progressive environment that allows for economic development and growth.

~ Mayor Dennis Hanwell

MEDINA IS ...













PROJECT GOALS

- Create a development strategy for the Downtown with a focus on target redevelopment sites
- Promote the opportunity through creative redevelopment tools
- Create a plan through a market based approach
- Engage stakeholders to create a plan that has public and private sector support
- Minimize financial risks and build momentum and trust

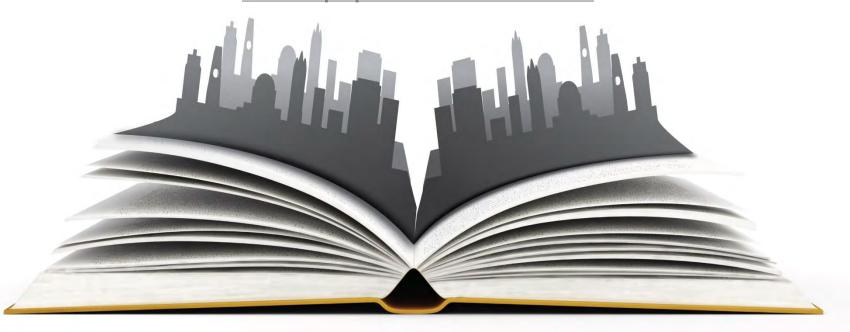
PROJECT GOALS

A need for a plan to serve as a ticket to future funding (CDBG Downtown Revitalization Ohio Services Agency)

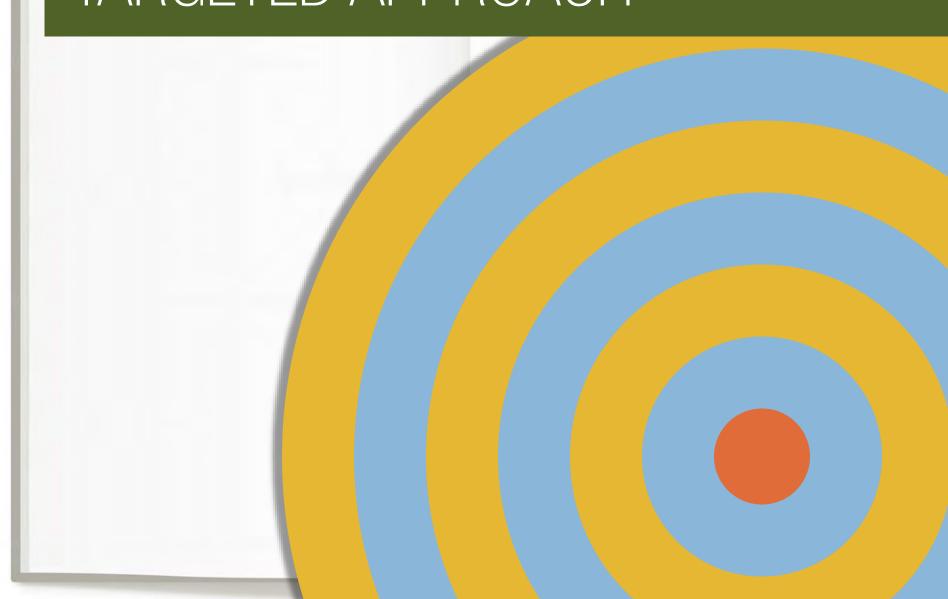
• Embrace the relationship with Places. Vibrant Communities. and the Four Point Approach (organize, promote, design, economic restructuring)

Balance historic preservation with new investment

Approach



TARGETED APPROACH



DEVELOPMENT LENS



OUTREACH + ENGAGEMENT

- 5 taskforce meetings
- 2 public meetings
- 3 stakeholder meetings (20+ stakeholders)
- 1,200+ online participants

WEBSITE TRAFFIC



EFFECTIVE MARKET AREA INDICATORS

Demographics



Population - 2010

36,302

Households - 2010

14,096 —

Average Family Size - 2010

2.56 ———

3. MARKET ASSESSMENT

\$31,664

Housing



Owner Occupied - 2010

67.0% —

Renter Occupied - 2010

26.6.0% ----

Median Home Value - 2013

\$174,344

source: ESRI

MARKET PRELIM FINDINGS

- Retail/Business
 - 1. Protect the integrity of the Square
 - 2. Focus of destination retail to enhance Downtown traffic
- Office
 - 1. Target entrepreneurial market
 - Average suite size = 2,500 sq. ft.
 - 8-12 employees
 - May be first floor 'retail' locations
 - 2. Be mindful of windfall opportunities
- Residential Apartments
 - 1. Potential for up to 248 units (Phase I 12 months)
 - 2. Potential for up to 428 over 5 yrs.
 - 3. Flats units over retail/office
 - 4. Townhouse stand alone or clad parking structures

MARKET PRELIM FINDINGS

Project Type	Total Units	One-Bedroom	Two-Bedroom	Three-Bedroom
Upscale Garden	60	\$750	\$995-\$1,095	\$1,250
Upscale Townhouse	36	-	\$1,250-\$1,350	\$1,450
Moderate-Rate Garden Units	80	\$695	\$845-\$945	\$1,050
Tax Credit - Family	40	\$705*	\$846*	-
Tax Credit - Senior	32	\$587*	\$705*	-
TOTAL	248			

^{*}Gross rent includes all utilities

4. TARGET REDEV. SITES

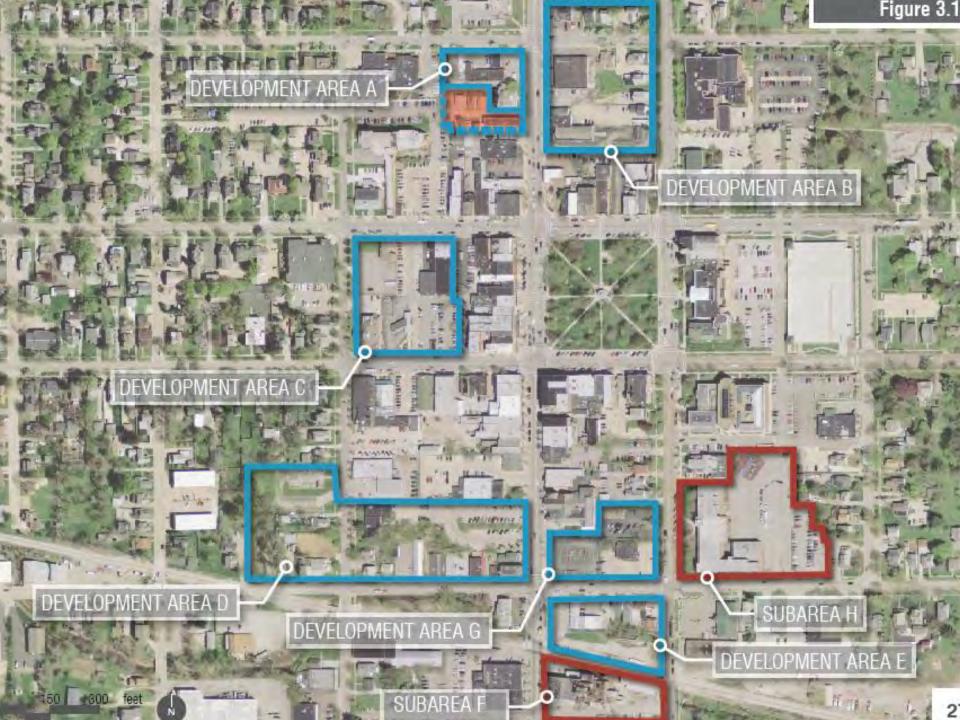


WHAT IS A TARGET REDEV. SITE

An area that has been identified as an important parcel or collection of parcels that are appropriate for redevelopment or infill, and can dramatically shape the quality of life and economic success of the downtown in the future.

WHAT DO THEY DO?

- Identify areas that will advance the goals and objectives of the city.
- Identify projects that could serve as a Catalyst for continued development of the downtown
- Guide public investments and projects to advance private sector investment in these areas.
- Identify areas to **be preserved** with the greatest development opportunity.





Focus Area C

Area 1.65 acres

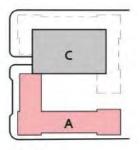
• Zoning: C-2

Bldgs: 4

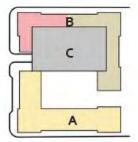
Parcels: 9

Owners: 5

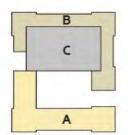
DEV. AREA "C"



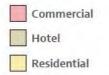
Level 1



Level 2



Levels 3-5







3.4 DEVELOPMENT AREA "C" (OPTION 2)

cements and

quare.

a development site that fuses multi-family and lodging

CONCEPT OVERVIEW

The second development concept for Area C includes an open courtyard wrapped by a mixed-use building with a smaller-scale hotel. The proposed concept features a drop-off and loading surface parking area for the hotel as well as one level of underground parking below the courtyard. Total square footage of each use in this option are slightly decreased. Another component of this option would also be the City adding a parking deck across Liberty from the hotel. Much like option 1, this

DEVELOPMENT DATA

Site Area: +/- 2.15 acres

Use Space

Retail 13,500 square feet

Office 13,500 square feet

Conference 6,000 square feet

Hotel 101 keys

Flats 78 units

PLAN DESCRIPTION

- A. Mixed Use Residential Ground floor retail and office running along West Washington will create a unified street frontage that improves pedestrian mobility and enhances the Downtown. Four stories of residential flats above the commercial space will feature a total of 95 units.
- B. Mixed Use Hotel Due to the slope of the site, level 2 shown in the diagram is the street frontage for the hotel along West Liberty. This level would contain commercial space on the corner of Elmwood and Liberty as well as the hotel lobby and restaurant on the northeast corner of the building. The rest of the hotel would occupy the top three stories of the building with 101 rooms.
- Courtyard with parking below A courtyard with shared amenities is proposed to cover a ground-level parking lot underneath.
- D. Public Parking Deck In order for this option to be viable, additional parking will need to be constructed to support the mix of uses.
- E. Pedestrian Connection Integral to the design of Area C is its connection to the square. The southeast corner of the courtyard opens into a common space that connects the Area to the square through a pedestrian arcade.

Concept Character Images



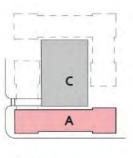




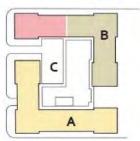




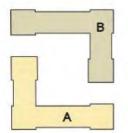
Mixed-Use



Level 1



Level 2

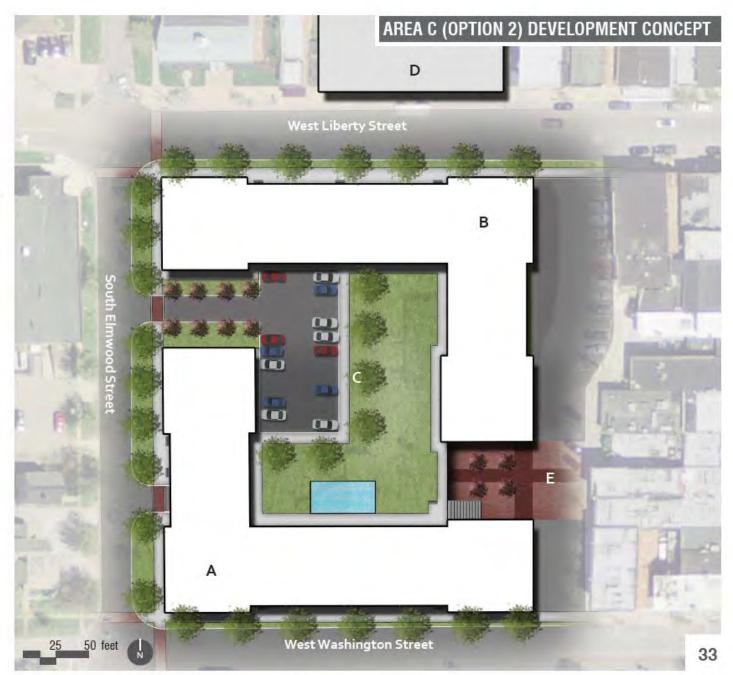


Levels 3-5



Residential

Parking Garage



	Without Garage				
	MXU Office	MXU Retail	Flats	Townhomes	Hotel Keys
А	-	-	3	10 units	- (0)
В	8,400 sf	8,400 sf	80 units	20 units	- 6
C-a	13,500 sf	13,500 sf	78 units	-	101 key
D	-	9,300 sf	36 units	8 units	- 1/0
E	-		-	-	
F	-	- 1	-	= / (- -	-
G	25,320 sf	8,440 sf	-	-	-
Н	-	-	-	- -	
	47,220 sf	39,640 sf	197 units	38 units	101 keys

	With Garage				
	MXU Office	MXU Retail	Flats	Townhomes	Hotel Keys
Α	-		3	10 units	- // /
В	8,400 sf	8,400 sf	80 units	20 units	-
C-b	16,000 sf	16,000 sf	95 units	-	122 key
D	- /	9,300 sf	36 units	8 units	-
E	-		-	-	-
F	-	-	-	-	-
G	25,320 sf	8,440 sf	-	-	- // 1
Н	-	-	-	-	-
	49,720 sf	42,140 sf	214 units	38 units	122 keys

DEVELOPMENT SUMMARY

Development Concept vs. Market Recommendations					
	Phase 1	5-year	Shown		
Upscale Garden	60	120	95		
Moderate Garden	80	140	80		
Tax Credit	72	120	36		
Townhomes	36	48	38		
Total	248	428	249		

DEVELOPMENT SUMMARY



THE CITY OF MEDINA

THE DOWNTOWN NEIGHBORHOOD IMPROVEMENT PROGRAM

STRENGTHENING THE ECONOMIC
COMPETITIVENESS THROUGH COMMUNITY
REVITALIZATION

THIS PROJECT IS MADE POSSIBLE BY THE FOLLOWING PARTNERS:

Kimberly Marshall, President Medina City Development Corporation / Plan Leader



Rob Root, President/Owner Landmark Homes



Jim Gowe, President 620 Corporation



Melissa Fox, Retail Store Manager Root Candles



Bethany Dentler, Executive Director Medina County Economic Development Corporation



Bill Lamb, Executive Director The Community Design Committee



Troy Gerspacher, President Gerspacher Real Estate Group



Keith Chris Ericsson Corporation



Bill Shockley, Medina Site Leader Owens Corning



Jarrod Fry, General Manager MedinaTV



Jaclyn Ringstmeier, Executive Director The Greater Medina Chamber of



Matt Wiederhold, Executive Director Main Street Medina



Sherry Stell, Executive Officer Medina County Board of Realtors



Mayor Dennis Hanwell The City of Medina



Steve Ferris, Government & Public Affairs Director Discount Drug Mart



Jon Park, President & CEO Westfield Bank



Kathy Breitenbucher, Managing Partner Pedestal Group

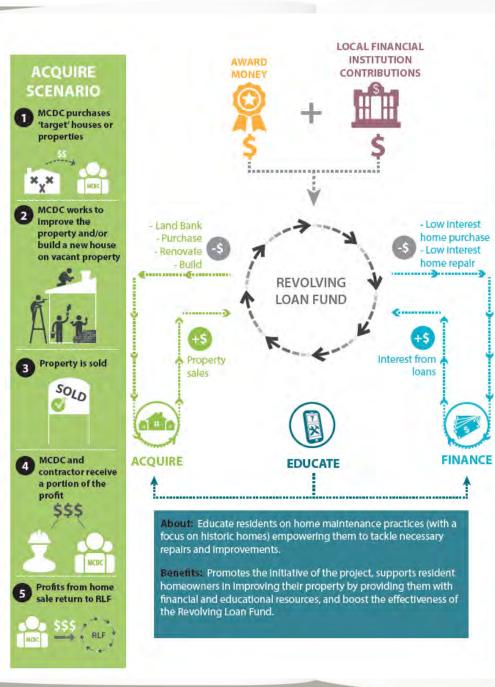


Matt Marquard, CEO, REALTOR M.C. Real Estate



Michele Kovack Boyd, Owner Berkshire Hathaway – Kovack Realtons





FINANCE SCENARIO

MCDC partners with local bank



2 The bank provides low-interest loans to existing homeowners



Homeowners use the loans to rehab their property

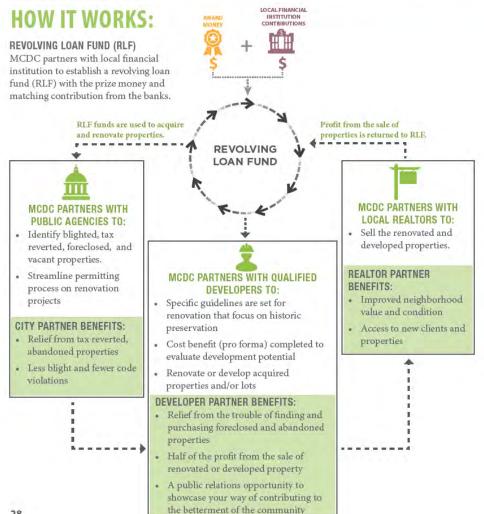


Over time, loan generates interest and is funneled back to the banks and the revolving loan fund





Acquire target properties to rehabilitate and resell blighted homes, or fill vacant lots with new homes.





PURPOSE:

Spur investment in the neighborhood by creating new opportunities for people to purchase and improve homes through low-interest home loans to qualified buyers and low-interest exterior home improvement loans to residents.

HOW IT WORKS:

REVOLVING LOAN FUND (RLF)

MCDC partners with local financial institution to establish a revolving loan fund (RLF) with the prize money and matching contribution from the banks.

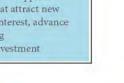


MCDC PARTNERS WITH LOCAL FINANCIAL INSTITUTIONS TO:

 Establish low-interest loan programs to purchase or improve a homes.

CITY PARTNER BENEFITS:

- · Community service/support
- New programs that attract new customers, loan interest, advance mission of serving
- · Community Reinvestment





MCDC PARTNERS WITH LOCAL REALTORS TO:

 Help promote the sale of properties in the neighborhood

REALTOR PARTNER BENEFITS:

- · Access to new clients and properties
- · Promotion of home sales



PROPOSED LOAN PROGRAM CRITERIA:

INSTITUTION CONTRIBUTIONS

- a. Must fall within target study area
- Priority is given to applicants applying to purchase a home that has been rehabilitated under the Acquire arm of this strategy.
- Property taxes must be current for home improvement loans
- d. Home ownership and maintenance educational sessions are required.
- Home improvement loans must address the exterior of the house, or structural improvement



Provide residents with the information necessary to complete low-cost, easy, do-PURPOSE: it-yourself home improvement projects within local codes and understand the purpose and goals of the program.

HOW IT WORKS:

MCDC partners with the City and local home improvement businesses to promote the project, support applicants, and boost the effectiveness of the Revolving Loan Fund.





MCDC PARTNERS WITH THE CITY TO:

 Provide educational sessions on property maintenance codes

CITY PARTNER BENEFITS:

- · Community outreach
- Less blight and property maintenance code violations



MCDC PARTNERS WITH LOCAL COMMUNITY GROUPS AND MEDIA TO:

· Provide and connect people to educational resources on property maintenance codes and low-cost do-it-yourself home improvement projects

LOCAL COMMUNITY GROUPS AND MEDIA PARTNER BENEFITS:

· Work towards a common mission of improving the quality of life in Medina

POTENTIAL EDUCATIONAL OUTLETS:

- Public access TV
- YouTube Videos
- Presentations to neighborhood groups
- Home improvement stores
- Website
- Blog
- Social media

PARTNERS OF THE PROGRAM

- Ericsson Corporation
- Medina City Development Corporation
- 620 Corporation
- Root Candles
- · The City of Medina
- The Community Design Committee
- Discount Drug Mart
- Owens Corning

- Gerspacher Real Estate Group
- The Greater Medina Chamber of Commerce
- Main Street Medina
- Medina County Economic Development Corporation
- Westfield Bank
- Pedestal Group
- M.C. Real Estate



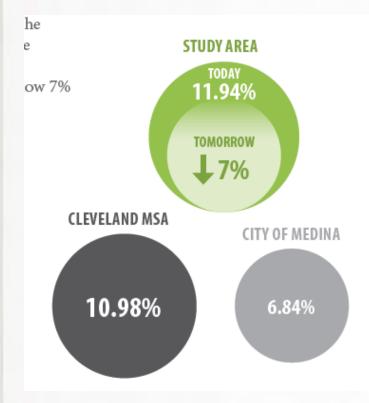
Coordinating the strategies of the program



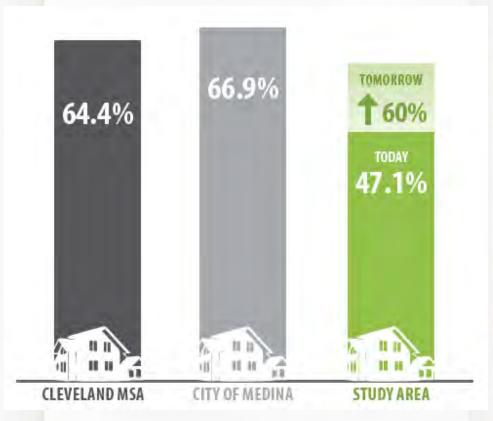
Ensuring financial stability in the future



Taking pride in their home and neighborhood



Vacancy

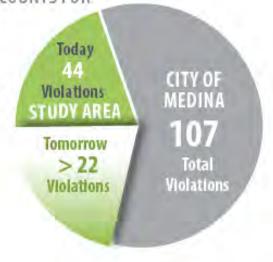


Home Ownership

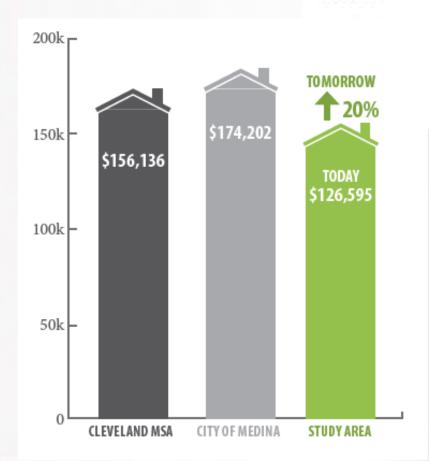
41% OF THE PROPERTY
AND ZONING CODE
VIOLATIONS IN THE CITY OF
MEDINA

TODAY, THE STUDY AREA ACCOUNTS FOR
Today
44

Violation
STUDY A



Code Violations



Home Value

Go to www.govote.at and use the code 50 44 24

If you were to do a downtown plan today, what would be the most important outcome of the effort?

■ Mentimeter

D

Votes: 0

Go to www.govote.at and use the code 50 44 24

Aside from new private sector investment, what project would most help grow your downtown?

Mentimeter

O O O

Special New A downtown organization/leadership organization/leadership

O

Votes: 0



WRAPPING IT UP

Questions

